

**THANK YOU FOR YOUR SUPPORT!**

# 2018 CONTRIBUTORS

- |  |  |
|--|--|
| American Family Insurance Foundation   | Joseph and Vera Zilber Charitable Foundation, Inc. |
| ANON Charitable Trust                  | MGIC   |
| Associated Bank                        | Mon Valley Initiative                              |
| BMO Harris Bank, NA                    | NeighborWorks America                              |
| BOB's Discount Furniture               | North Shore Bank                                   |
| Brewers Community Foundation           | Old National Bank                                  |
| Byline Bank                            | PNC Bank   |
| Chase Foundation                       | Priebe Living Trust                                |
| CIBC                                   | Pyramax Bank                                       |
| City of Milwaukee                      | SC Johnson Foundation                              |
| City of Racine                         | State of Wisconsin                                 |
| Community Insurance Information Center | The Equitable Bank                                 |
| Educator's Credit Union                | The HOME Consortium                                |
| Erie Indemnity                         | Tri City National Bank                             |
| First American Bank                    | United Way of Greater Milwaukee & Waukesha County  |
| First Bank Financial Centre            | United Way of Metro Chicago                        |
| First Citizens Bank                    | US Bank Foundation                                 |
| First Weber Foundation                 | Waukesha County                                    |
| GMAR                                   | WE Energies Foundation                             |
| Great Midwest Bank                     | Wells Fargo Home Mortgage                          |
| Helpaer Foundation                     | Wintrust Mortgage                                  |
| Huntington Bank                        | Wisconsin Bank & Trust                             |
| Johnson Financial Group                |  |



NeighborWorks® HomeOwnership Center



## Vision Statement

*HRI envisions strong communities where residents are prepared to achieve and maintain home ownership.*

## Mission Statement

*HRI Prepares People for Successful Home Ownership*

### BOARD OF DIRECTORS

- Joe Bova
- Lawanda Chambers
- Kathy Gentry
- Carole Jones
- Wanda Montgomery
- Thomas Sprewer
- Vinitia Strong- McDonald
- Eliana Williams



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Chief Administrative Personnel: Trena Bond & Roxanne Defoe

Upon request, this report will be made available to the public.



# IMPACT REPORT

# 2018

*Successful Homeownership  
In Our Communities*

**MILWAUKEE  
RACINE  
WAUKESHA**

# Success STORIES



We want to recognize our homebuying team for their outstanding efforts, help, information and compassion with my family becoming first-time home owners. This has been a wonderful experience for both of us, something so very special that we will not forget. We are both very happy and completely satisfied with the outcome and we would recommend your services to anyone. You are all very professional and the results are great. Again, thank you so very much for all you have helped us to accomplish.

*Michael R. & Venice Kingcade*



Because of Elena's help and guidance throughout our journey, my husband and I have now officially moved into our very first home. We are forever grateful to Housing Resources, our inspector, our realtor, our lender, countless other people who have helped along the way and especially to Elena. It is such a surreal yet awesome feeling to own our very own place. I would definitely recommend Housing Resources!

*Gabriel & Jazmin Caldera*



I am grateful for all your help introducing me to a new stage in my life. The program was most helpful and you made it easy for me to adjust. I would recommend this program to anyone seeking homeownership.

Thank you again.

*Synoriva Brewster*

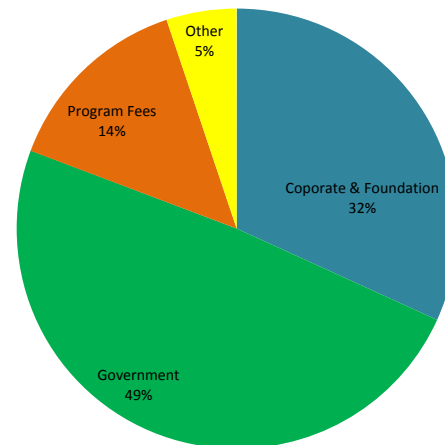
It was extremely difficult trying to buy a home by myself, but with the help, support, and guidance from Mrs. Shirley Lowery and Housing Resources, they made the ride smooth for me, and I now own my home and I love it. I am sure to recommend Mrs. Shirley and Housing Resources to everyone who wants to purchase their own home.

*Renee Rucker*



## 2018 REVENUE

- Coporate & Foundation
- Government
- Program Fees
- Other



# ACCOMPLISHMENTS 2018

## HOMEOWNERSHIP PROMOTION

Homebuyer Education Graduates.....	1507
Homebuyers Counseled.....	805
Closed Loans.....	312
Total Mortgage Loans.....	\$32,479,046
Total Sales Price.....	\$35,046,044
Down Payment & Closing Cost Assistance.....	\$1,584,289

## HOMEOWNERSHIP PRESERVATION

Homeowners Counseled.....	51
Homeowners Educated.....	168
Tools Loaned.....	1210
Minor Home Repair Rebates.....	59 (\$100,473)

## CLIENTS SERVED BY ALL PROGRAMS



### GENDER:

- Female: 71%
- Male: 29%



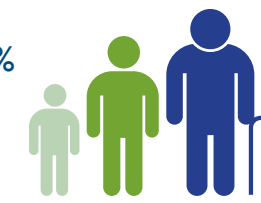
### RACE:

- Asian: 3%
- African American: 65%
- Caucasian: 28%
- Native American: 1%
- Multi-Racial: 3%



### INCOME:

- 30% and below AMI: 20%
- 31 – 50%: 34%
- 51 – 80%: 34%
- 81 – 100%: 7%
- 101% and above: 5%



### AGE:

- 18 – 24: 2%
- 25 – 34: 38%
- 35 – 64: 54%
- 65 plus: 6%



### ETHNICITY:

- Hispanic: 14%
- Non-Hispanic: 86%